

# Leadership Development and Coaching

## Case Study

## Moving From an Execution Expert to a ‘Leader’

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### Coachee

Leader of one of the largest service lines of a business process management division of an industry bellwether.

### Challenge Articulated

Moving from an execution expert to a ‘leader’.

### Challenge Identified Through Coaching

Ability to delegate, think big picture and communicating in front of very senior leadership/ clients.

### Outcome

Increased the trust with direct reports and groom them to effectively delegate. Ability to take a pause before jumping into any new initiative and defining the big picture. Increased self-belief / confidence.